

REAL ESTATE PRACTICE GROUP

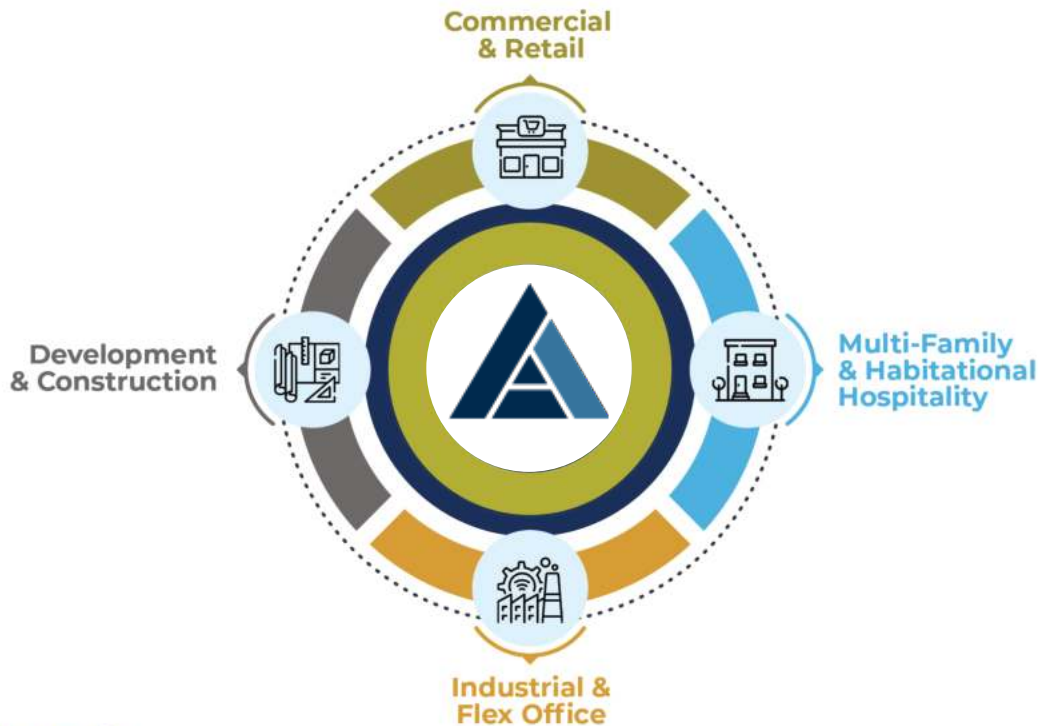
Whether you're a real estate owner, developer, manager, or investor, nothing is more important than protecting your assets.



We Know Real Estate

We don't just insure bricks and beams. We begin protecting your assets before they are even built - our business is to protect your business by providing powerful, comprehensive risk management solutions that insure against catastrophic losses while keeping your costs in check.

OUR ASSET CLASSES:



OUR CAPABILITIES:

1
Pre-Acquisition & Due Diligence Services (OM/PPM Reviews)

2
Contractual & Insurance Risk Transfer Guidance & Implementation

3
Consultative Closing Assistance & Finance Advocacy

4
Collaborative Strategic | Risk Management Program Design

The Benefits of Working With Us



WE ARE REAL ESTATE INDUSTRY SPECIALISTS

We speak your language. We have vast knowledge and experience with various Real Estate Insurance Programs and Insurance Market Insider Knowledge which allows us the ability to leverage deep market relationships at both local and national level. We stay informed of the latest trends – giving you the benefit of our knowledge.



FLEXIBILITY

Our flexible and customized service models are tailored to each clients' specific needs including but not limited to Premium Allocations for Lenders and Tenants/CAM, Insurance Recapture, Insurance to Value and Reconstruction Costs Analysis.



SPECIALIZED STAFF / HIGH STAFF TO CLIENT RATIO

You won't ever feel like a number. We get to know you and your business personally. Our Real Estate staff is able to respond to risk compliance, closing documentation, special coverage conditions, environmental issues, flexible financing arrangements, claims advocacy and safety oversight/loss control including OSHA compliance



COMPLIANCE AND NEGOTIATING

Experience Complying and Negotiating with the most stringent HUD, Fannie Mae/Freddie Mac, and/or institutional lenders insurance requirements.



ANCILLARY SERVICES

Through our partners at Acrisure, we offer a wide-range of services including: Title Insurance, Closing Services, Escrow Services, Title Search, Employee Benefits, Executive Risk (D&O), Employment Practices Liability (EPLI), Tenants Liability Program: 3rd Party Program/Captive Program Consultative Review and Implementation.

ABOUT ODELL STUDNER

We have been actively managing the risk management and risk transfer functions for real estate companies for more than 30 years. Our industry expertise, data analyses, and best practices give us insight into our clients' priorities, challenges, and goals. Through strong leadership, clear vision, and a multi-talented team, we continue to expand our services and identify new ways to increase value to our clients. www.odellstudner.com



Our mission is to partner with forward-thinking companies who understand that taking action to reduce risk accelerates growth and increases profitability.



GET IN TOUCH:

To learn more about real estate solutions at Odell Studner:

odellstudner.com/real-estate | 866.282.9742 | realestateinfo@odellstudner.com