

ODELL STUDNER STAFFING PRACTICE GROUP

**Take Control Of Your Workers'
Compensation Or Employee
Benefits Expenses And Increase
Profitability With Captives.**





Why Captives?

Captive allow companies to retain predictable losses while insuring catastrophic claims with other like-minded, safety-conscious businesses. The captives that our clients utilize are the only programs that can guarantee you will never be non-renewed just because you are a staffing company.

WHAT ADVANTAGES DO CAPTIVES OFFER?

- **Shared Risk.** Use the power of a larger group to share the losses in between predictable and severe.
- **Predictable Pricing.** Achieve long-term pricing predictability through formulaic premium and collateral calculations.
- **Cost Savings.** Captives typically have fewer overhead expenses than traditional insurers.
- **Control of Unused Funds.** Excess premiums are returned to you if losses are lower than anticipated rather than returned to the insurer.

Shouldn't you pay premiums directly related to your own experience rather than the industry, carrier, or market conditions? Captives allow you to retain predictable losses while insuring away severity losses.

ABOUT ODELL STUDNER:

We make it our priority to educate ourselves on our clients' business and gain insight into their strategic goals and operations. As a firm, we are constantly looking to the future. Through strong leadership, clear vision and a multitalented team, we continue to expand our services and identify new ways to increase value to our clients.

ODELL STUDNER STAFFING GROUP IS THE LARGEST CAPTIVE BROKER IN THE STAFFING INDUSTRY

At Odell Studner, we help companies of all sizes to achieve significant cost reductions and long-term savings. We are trusted by more than 90 staffing companies we currently have insured in some form of captive for either their workers' compensation and/or their employee benefits program.



ALTERNATIVE RISK MARKETPLACE SPECIALISTS:

Contact us to discuss your company's insurance strategy
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