



## No matter how intelligently you run your company, you assume risk.

Fortunately, risk can be controlled. **At Odell Studner, our experience has proven that companies with smart risk management strategies protect their profitability, reputation and stakeholder value.** An effective, risk-informed strategy offers key competitive advantages:

- More informed business decisions
- Better-focused business objectives
- Greater business resilience
- Reduced total cost of risk
- Enhanced ROI and profits
- Decreased business expenses

| RISK MANAGEMENT   | RISK CONTROL  | CLAIM MANAGEMENT  | LEGAL COUNSEL   | DATA AND ANALYTICS   |
|---|---|---|---|--|
| From best practice assessments to cyber security audits, clients rely on our expertise to guide them to improved performance and increased profits. | From assessments to consulting, we develop strategic plans to help prevent and control risks, minimize claims, and promote productivity, growth and profitability for your company. | Our skilled team advocates on your behalf to ensure claims are resolved efficiently, expediently and in your best interest. | Our general counsel delivers proactive advice and support to clients seeking to safeguard against business risks, losses and contractual exposures. | We quantify and model your risks to help transform your data into superior business performance and ROI. |

### Our streamlined 4-STEP PROCESS has proven successful for clients.

**1 KNOWLEDGE BUILDING + EVALUATION**  
Our experts begin with an industry-specific operational best practices assessment to determine if your company meets industry benchmarks and standards.

**2 STRATEGY + KPIS**  
After analyzing your operational policies and loss trends, we deliver a detailed assessment and strategic approach to control risk. Our customized report outlines key performance indicators (KPIs) to measure progress toward your strategic goals.

**3 EXECUTION + REPORTING**  
Clients rely on us to help execute and hold them accountable for their risk management strategies. Our enhanced services include:

- Hands-on support in program implementation
- One-on-one mentoring for risk/safety managers
- Operational best practices training for staff
- Loss trends and profitability reporting
- Customizable programs and form templates
- Coordination of risk, safety, claims and other risk-related services

**4 CONTINUOUS IMPROVEMENT**  
Successful risk management programs are ever-evolving. Relying on information from advanced reporting as well as changing industry regulations, we work with you to ensure your program remains powerful and effective.

To learn more about risk management solutions at Odell Studner, contact Cynthia Kelly Wolkiewicz, CPCU, AAI, AINS, ARM, AIS  
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